

DIRECTV NEW CUSTOMER QUALIFYING WORKSHEET



Customer Name _____ Address _____

Phone _____ Alternate Phone _____ Email _____

Social Security Number or ITIN _____ Authorization to conduct credit check

PROGRAMMING

1 What type of programming do they want? _____

What specific channels did they request? _____

Do they have an Internet connection? _____

Are they interested in a Cinema Connection Kit? _____

NUMBER OF TELEVISIONS & TYPES OF RECEIVERS

2

TV #1

Room: _____

HD DVR HD Receiver

DVR Standard Receiver

TV #2

Room: _____

HD DVR HD Receiver

DVR Standard Receiver

RVU Enabled

TV #3

Room: _____

HD DVR HD Receiver

DVR Standard Receiver

RVU Enabled

TV #4

Room: _____

HD DVR HD Receiver

DVR Standard Receiver

RVU Enabled

TV #5

Room: _____

HD DVR HD Receiver

DVR Standard Receiver

RVU Enabled

TV #6

Room: _____

HD DVR HD Receiver

DVR Standard Receiver

RVU Enabled

DIRECTV CINEMA™ Connection Kit

WHAT IS DUE TODAY? (Include additional TV fees, fee requirement or any Shipping & Handling) _____

BUDGET

3 Existing solution = _____ # of channels _____ for \$ _____ price _____ per month

ENTERTAINMENT™

\$54⁹⁹
mo.

■ Over 140 Channels

CHOICE™

\$63⁹⁹
mo.

■ Over 150 Channels

CHOICE XTRA™

\$68⁹⁹
mo.

■ Over 205 Channels

CHOICE ULTIMATE™

\$74⁹⁹
mo.

■ Over 225 Channels
■ Includes 11 Premium Movie Channels

PREMIER™

\$119⁹⁹
mo.

■ Over 285 Channels
■ Premium Packages included

Refer to the latest DIRECTV Sales Guide or Dealer Center for special offers currently available with these packages.

SET THE RIGHT EXPECTATIONS

ESTIMATE THE MONTHLY SERVICE TOTAL BEFORE, DURING AND AFTER OFFER:

Additional TV fees _____ \$ _____
If a customer has two receivers or one HMC HD DVR and a RVU enabled TV, an additional \$6/mo. fee applies. For each additional receiver and/or RVU enabled TV, the customer will be charged an additional fee of \$6/mo. per receiver and/or RVU enabled TV.

Programming — Covers all receivers in the home

Base Programming Package \$ _____

Premium Channels (All included with the PREMIER™ package) \$ _____

International Programming Packages \$ _____

Sports Subscriptions \$ _____

Advanced Receiver Service (\$20.00/mo.) \$ _____

Advanced Receiver — HD (\$10.00/mo.) \$ _____

Advanced Receiver — DVR (\$8.00/mo.) \$ _____

TiVo® Service Fee \$5/mo. (In addition to the Advanced Receiver fee \$20/mo. Required for all TiVo® HD DVRs) \$ _____

Rebates, Credits or Discounts (if available) (\$ _____)

Month-by-Month Service Total

Months _____ through _____ \$ _____

Months _____ through _____ \$ _____

Months _____ through _____ \$ _____

Months _____ through _____ \$ _____

DISCUSS THE FOLLOWING TOPICS:

- 24-month agreement period
- Early cancellation fee
- Local channel availability
- Southern sky view required
- What is included in standard professional installation
- Landlord permission

REBATE PROCESS

- Why wait? See credits on first bill by submitting rebate online before activation
- If not submitted until after activation, allow 6-8 weeks for rebate credits to appear on bill
- Redemption must be submitted within 90 days of activation
- Check rebate status at directv.com/rebate or call 877-286-4808